



## Monier Group: facts and figures

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### Profile

The Monier Group is the leading worldwide supplier of roofing materials for pitched roofs and roof and chimney systems, with operations in 46 countries across four continents.

The company and its employees are dedicated to delivering quality roofing and to developing innovations for sustainable construction. This is how we look forward to serving the needs of our customers and enhancing their lives with a complete product and service offer.

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### Offer

- Roofing tiles
  - Roofing components
  - Insulation
  - Solar Thermal and Photovoltaic systems
  - Chimney and ventilation systems, fireplaces
  - Roofing systems and services
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### Production sites

- 152 production sites in 34 countries
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### Sales 2008

- 1,506 million euros
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### Global headcount (As at 31/12/08)

- 11,155
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### Group Management Board

- **Pepyn Dinandt**, Chief Executive Officer (CEO)
  - **Dr. Jürgen Koch**, Chief Financial Officer (CFO)
  - **Paul Kolowratnik**, Chief Technology & Production Officer (CTPO)
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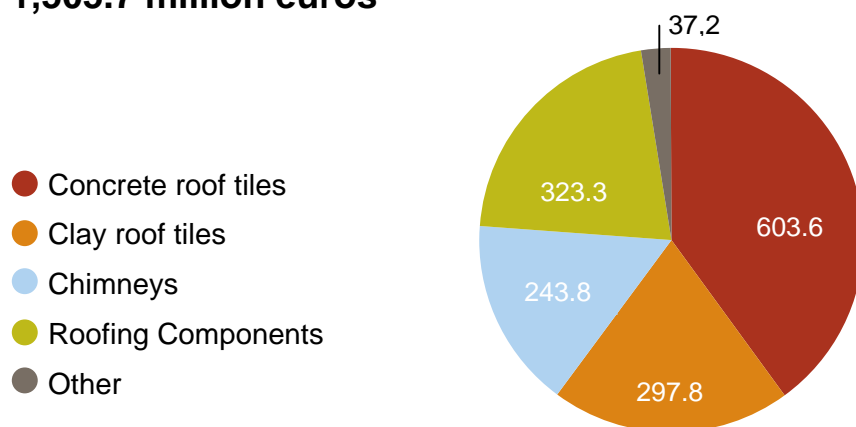
### Owners

- Mainly institutional investors and banks
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## Monier

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### Sales by product group 2008 1,505.7 million euros



2008 sales in millions of euros (USA and Bramac included at 50%)

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### Key facts 2008

Sales	1,505.7 million euros
Employees	11,155
Sites*	152 in 34 countries
Business activities	46 countries

\* Excluding Associates

2008 Monier Group key facts



## Company history

- 1919** Redland is founded as Redhill Tile Company.
- 1946** Company name changes to Redland Tiles.
- 1949** Redland expands to South Africa and Australia.
- 1954** Redland acquires a majority stakeholding in Braas, Germany. Production begins at the Heusenstamm plant.
- 1966** Bramac is founded in Austria by Braas and Ebenseer Betonwerke.
- 1969** Redland acquires Monier Ltd. in Australia. Further expansion begins in Southeast Asia., e.g. Indonesia, Japan, Malaysia, Singapore and later the US.
- 1990** Braas acquires the Schiedel Group, a producer of chimney systems.
- 1997** Lafarge acquires Redland. Consequently Redland takes over the roofing part of the business, and becomes a majority stakeholder in Braas; the Roofing Division of Lafarge is founded.
- 2000** Lafarge acquires the remaining stakes of Braas.
- 2001** Lafarge Roofing acquires Klöber and Swedish metal pan tile manufacturer Kami. Heavy expansion begins with the entrance into new countries and an extension of the global plant network to more than 200 plants.
- 2002** Business activities expand in the USA with the construction of a new concrete roof tile plant in Denver, Colorado.  
A joint venture in clay roof tile production is launched in Thailand.
- 2004** The first Indian concrete roof tile plant opens in Bangalore.  
Chimney manufacturers Rite-Vent (UK) and Bemal (Belgium) are acquired.
- 2005** Building begins on seventh concrete roof tile plant in China.  
Lafarge Roofing purchases and refits a concrete roof tile plant in Krasnodar, Russia.
- 2006** Schiedel steps into the US market with the acquisition of a stake in Earthcore Inc.. Kulu is acquired, the third largest concrete tile producer in South Africa.
- 2007** Lafarge sells Lafarge Roofing to PAI partners.  
European accessories producer, Hausprofi, is acquired.
- 2008** The former roofing division of Lafarge renames its business to Monier.
- 2009** Financial restructuring successfully completed: former senior lenders are the new owners of the Monier Group.  
Redland celebrates its 90<sup>th</sup> anniversary, also marking the founding of Monier.