



Monier Group: facts and figures

Profile

The Monier Group is the world's leading provider of building materials for pitched roofs as well as of innovative roof, chimney and ventilation systems with operations in 42 countries on four continents.

Decades of experience, a comprehensive product range and trend-setting innovations enable the company to utilize the full potential of roofs in the interests of sustainability – for the benefit of customers as well as present and of future generations.

In 2009, Monier's 9,667 employees generated sales of €1.245bn. For more information see: www.monier.com

Offer

- Roofing tiles
 - Roofing components
 - Insulation
 - Solar Thermal and Photovoltaic systems
 - Chimney and ventilation systems, fireplaces
 - Systems and services
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Production sites

- 151 production sites in 35 countries
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Sales 2009

- 1,245 million euros
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Global headcount (As at 31/12/09)

- 9,667
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Group Management

- **Pepyn Dinandt**, Chief Executive Officer (CEO)
 - **Dr. Jürgen Koch**, Chief Financial Officer (CFO)
 - **Paul Kolowratnik**, Chief Technology & Production Officer (CTPO)
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Owners

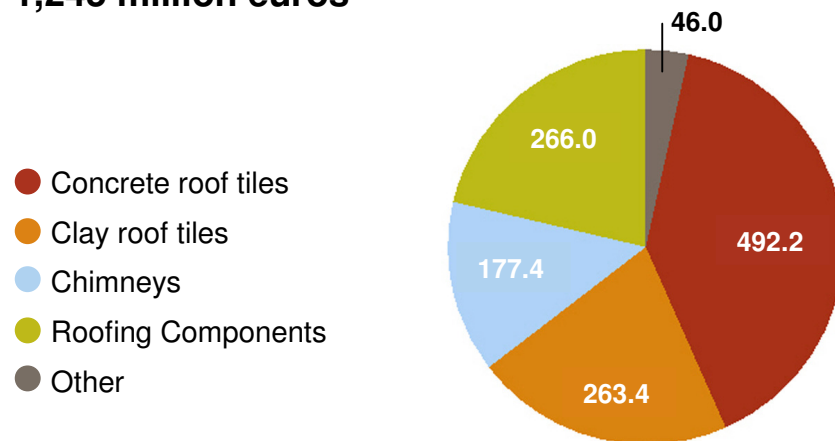
- Mainly institutional investors and banks
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Group Holding

- Luxembourg
-

Monier

Sales by product group 2009 1,245 million euros



2009 sales in millions of euros (USA and Bramac included at 50%)

Key facts 2009

Sales	1,245 million euros
Employees	9,667
Sites*	151 in 35 countries
Business activities*	42 countries

* Excluding Associates

2009 Monier Group key facts



Company history

- 1919** Redland is founded as Redhill Tile Company.
- 1946** Company name changes to Redland Tiles.
- 1949** Redland expands to South Africa and Australia.
- 1954** Redland acquires a majority stakeholding in Braas, Germany. Production begins at the Heusenstamm plant.
- 1966** Bramac is founded in Austria by Braas and Ebenseer Betonwerke.
- 1969** Redland acquires Monier Ltd. in Australia. Further expansion begins in Southeast Asia., e.g. Indonesia, Japan, Malaysia, Singapore and later the US.
- 1990** Braas acquires the Schiedel Group, a producer of chimney systems.
- 1997** Lafarge acquires Redland. Consequently Redland takes over the roofing part of the business, and becomes a majority stakeholder in Braas; the Roofing Division of Lafarge is founded.
- 2000** Lafarge acquires the remaining stakes of Braas.
- 2001** Lafarge Roofing acquires Klöber and Swedish metal pan tile manufacturer Kami. Heavy expansion begins with the entrance into new countries and an extension of the global plant network to more than 200 plants.
- 2002** Business activities expand in the USA with the construction of a new concrete roof tile plant in Denver, Colorado.
A joint venture in clay roof tile production is launched in Thailand.
- 2004** The first Indian concrete roof tile plant opens in Bangalore.
Chimney manufacturers Rite-Vent (UK) and Bemal (Belgium) are acquired.
- 2005** Building begins on seventh concrete roof tile plant in China.
Lafarge Roofing purchases and refits a concrete roof tile plant in Krasnodar, Russia.
- 2006** Schiedel steps into the US market with the acquisition of a stake in Earthcore Inc.. Kulu is acquired, the third largest concrete tile producer in South Africa.
- 2007** Lafarge sells Lafarge Roofing to PAI partners.
European accessories producer, Hausprofi, is acquired.
- 2008** The former roofing division of Lafarge renames its business to Monier.
- 2009** Financial restructuring successfully completed: former senior lenders are the new owners of the Monier Group.
Redland celebrates its 90th anniversary, also marking the founding of Monier.